



Patrick Wang
Regional Manager,
Wyse Greater China
June 6th, 2007

Ultra
Mobility

What is the Challenge With Computing Today?



Cost of acquisition



Information Security



Cost of software deployment and maintenance



Cost of hardware deployment and maintenance



Manageability of multiple applications



Complexity and vulnerability to attack

Market Overview

The Inside Skinny

"Thin client" computers are expected to gain share among large and medium-size companies (the so-called enterprise desktop market).



*Numbers for 2005 and after are estimates.

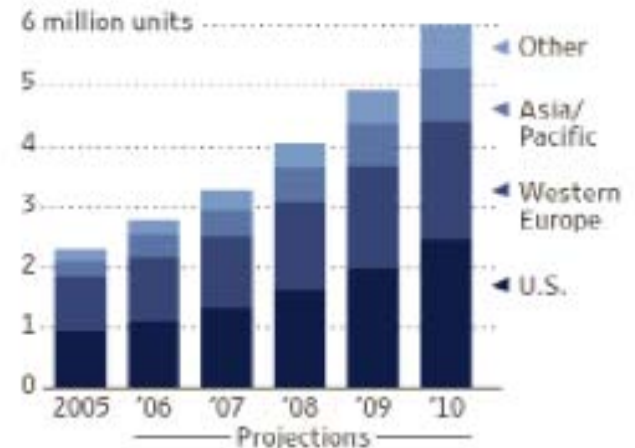
Source: IDC

Source: Wall Street Journal Online, IDC, and Wyse estimates

Over 8% of New Corporate Desktops Are Thin Clients

Thin Is In

World-wide shipments of 'thin clients,' by destination



Source: IDC

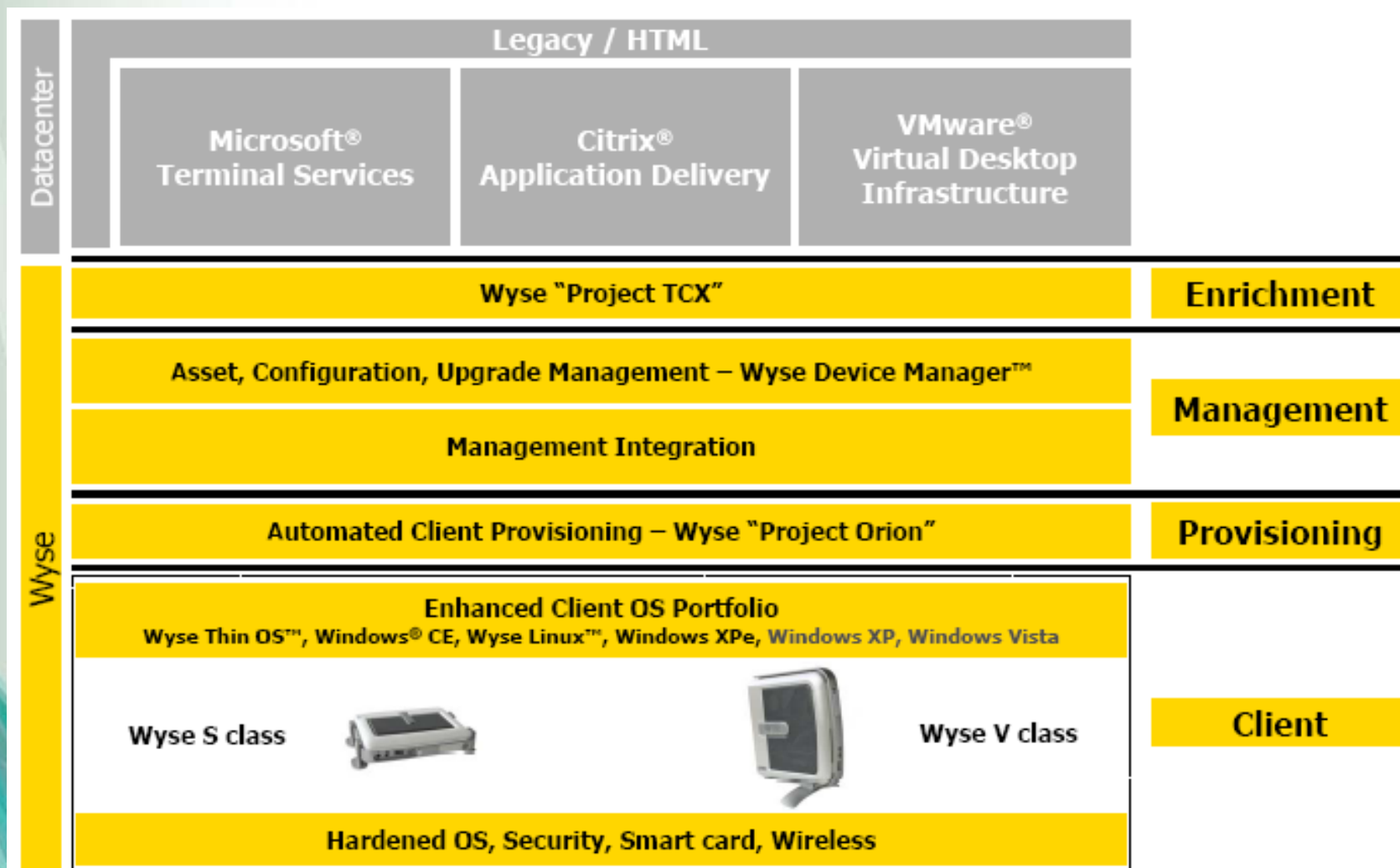
2006: 2.7 million
2005: 2.3 million

Projected Thin-Client Growth, 2006 - 2011


	2006	2007	2008	2009	2010	2011
Worldwide thin-client shipments	2,735,044	3,298,256	4,015,510	4,955,607	6,082,812	7,382,108
Year-over-year growth	19.2%	20.6%	21.7%	23.4%	22.7%	21.4%

Source: IDC

Wyse Thin Computing Framework

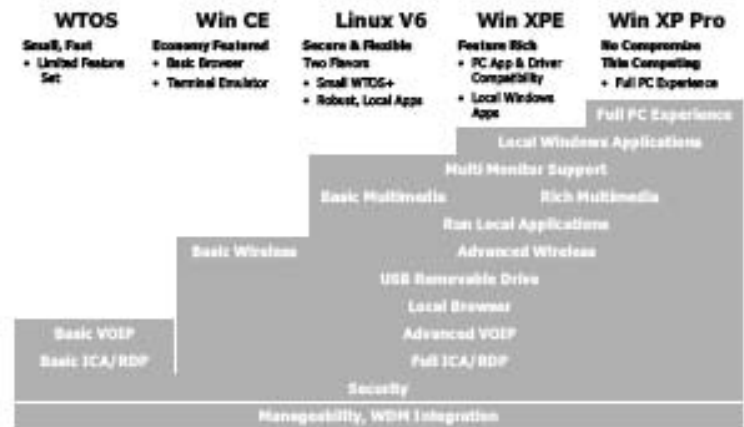
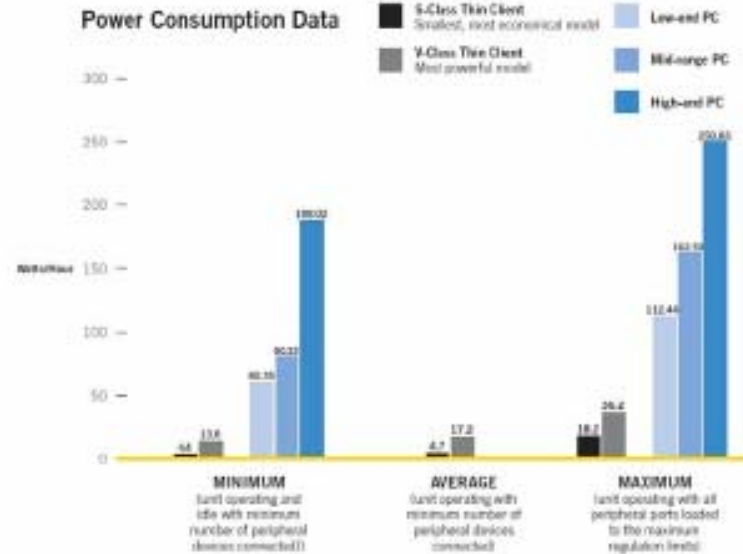


Thinking Green

- Up to 85% less energy than PCs
- Far longer lifetime (5 – 7 years)
- Rich integrated SW
 - Source code licenses with Citrix, Microsoft ensure performance, stable support
 - Citrix Ready 
 - VMware VDI support standard
- Flexible Management
- Firmware maintenance and premium phone / e-mail support programs available



2007 Excellence Awards
Windows XP Embedded OEM



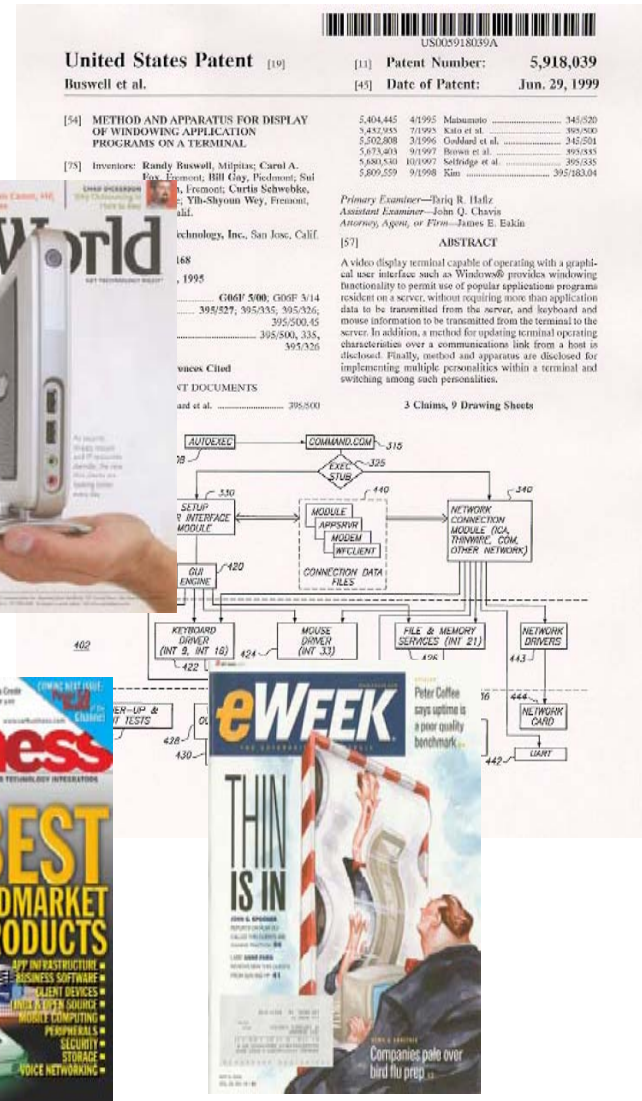
Management

- The #1 selling thin client management product WW
- Most scalable with support for hundreds of thousands of thin clients
- Integrates with the Citrix Management Console
- Extensive configuration, update, diagnostics, and asset management functionality
- Designed for global deployment with distributed server support

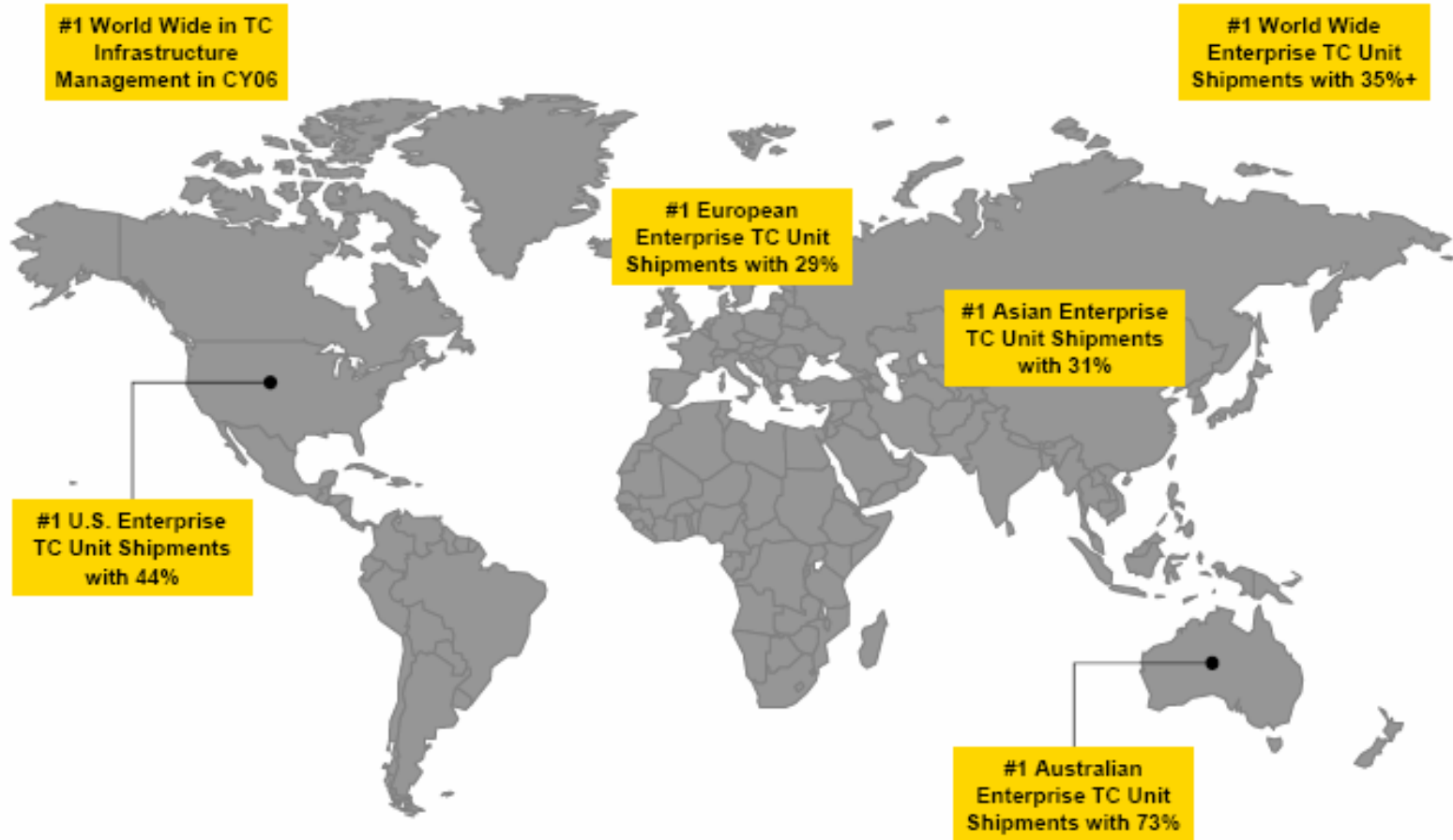


Wyse Technology Inc.

- Inventor and patent holder for the “Thin client”
- 25+ years of innovation
- Global scale and distribution capability :
 - HQ in San Jose, CA.
 - Offices throughout USA, Europe, and Asia/Pacific
- Blue chip customers – 44 of Fortune 100
- 400~ employees
- #1 in the market since inception



Wyse is #1 in every region WW



CY06

Key Strategic Partners

Strategic Alliances &
Global Services Providers

Channel Partners

Technology & Supply
Chain Partners



Blue Chip Companies Trust Wyse

